

Cost Management Services Seamless Applicant Tracking System with iRecruit, Plus Saving Money with CMS WOTC



Brian Kelly

Brian Kelly, Founder of Cost Management Services (CMS) laid the cornerstone of his company with only one vision—to supply better employment management solutions for mid-markets using supreme technology tools. A Sage partner since 1997, CMS’s iRecruit—a complete cloud based SaaS Applicant Tracking & Electronic On-boarding system is now combined with our Work Opportunity Tax Credit (WOTC) processing helping employers streamline their hiring process & saving ten’s of thousands with the tax credits. “The average qualified new hire is \$2,400.00” says Kelly.

Today a looming challenge in Human Resources (HR) is to go paperless, starting with applicant tracking process. Most companies are in need of a full end to end solutions to facilitate hiring the right person the first time and brand

thier advertising to attract the best candidates.

“Our products offer seamless solutions combing career pages, social media, job boards with an electronic on-boarding hiring process without any plug-ins to purchase,” remarks Kelly. iRecruit is distinctive from other recruitment tools because it is so easy to use and embrace. “No matter how powerful the tool is, it will not be accepted for market adoption, if it is not ease to use and allow visibility to information,” asserts Kelly. So iRecruit efficiently combines three paradigms, that of—changing culture – Millennials, technology trends to the Cloud, the constant question of ‘what is next’ in order to stay ahead of the curve. CMS caters to a wide range of customers from non-profits, distributors, food chains, financial institutions and military.

In one instance, a large goodwill/ non-profit organization, the problem lay in their immense turnover, which was paper driven and decentralized. With CMS’s iRecruit the organization could benefit hundreds of hours of time in dollars by streamlining their process. The solution provided the client with centralized tool automating their applicant tracking, recruiting and hiring process, solving the issue.

CMS made taking advantage of federal employment tax credits easy with integrating Work Opportunity Tax Credit “WOTC” service with iRecruit to provide our clients with an automated approach to saving

“**Our products offer seamless solutions. It's an applicant tracking system that comes with social media integration, reporting and all electronic on-boarding without any add-on's to purchase**”

money. Kelly say’s based on 17 years of experience we know 15% of your workforce is going to qualify with the average Tax Credit od \$2,400.00 per qualified new hire.

Applying the dynamics of ice hockey into their organization, CMS believes in staying ahead of the industry by constantly moving forward at a fast pace, similar to a game of hockey. Ultimately, the objective is to render to our clients, business partners & Sage

the best web based solutions designed for the future, while leveraging Sage’s on premise solutions”, states Kelly in conclusion. **CR**

